

Demographics and Economy

Demographics

|                                           |                                           |                                                       |                                   |
|-------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------|
| 1.4%                                      | 36.5%                                     | -0.2%                                                 | Net Migration<br>13,581<br>(2024) |
| population growth<br>(2024)<br>U.S.: 1.6% | share of renters<br>(2024)<br>U.S.: 34.7% | renter household<br>formation<br>(2024)<br>U.S.: 1.0% | 9,063<br>(2023)                   |

Economy

|                                                 |                                                      |                                                  |                                                         |
|-------------------------------------------------|------------------------------------------------------|--------------------------------------------------|---------------------------------------------------------|
| -2,100                                          | -0.3%                                                | 5.0%                                             | \$63,445                                                |
| 12-month job creation<br>(March 2025)           | 1-year job growth<br>(March 2026)<br>U.S.: 0.2%      | 1-year wage growth<br>(March 2026)<br>U.S.: 3.7% | Average wage per year<br>(March 2026)<br>U.S.: \$65,836 |
| 4.8%                                            | 11.14%                                               | International Migration<br>13,537<br>(2024)      |                                                         |
| unemployment rate<br>(March 2026)<br>U.S.: 4.4% | share of workers teleworking<br>(2024)<br>U.S.: 7.0% | 11,167<br>(2023)                                 |                                                         |

Commercial Real Estate by Sector

1. Office

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

|         | Net Absorption<br>SF | Net Absorption<br>SF 12 Mo | Market Rent<br>Growth 12 Mo | Market Rent/SF | Vacancy Rate |
|---------|----------------------|----------------------------|-----------------------------|----------------|--------------|
| 2026 Q1 | -401,468             | -507,696                   | 2.9%                        | \$25           | 6.9%         |
| 2025 Q1 | -22,759              | -13,301                    | 0.7%                        | \$24           | 5.9%         |

|         | Inventory SF | Net Delivered<br>SF | Net Delivered<br>SF 12 Months | Total Sales<br>Volume | Market Cap<br>Rate |
|---------|--------------|---------------------|-------------------------------|-----------------------|--------------------|
| 2026 Q1 | 60,911,609   | -41,708             | 105,145                       | \$95.51M              | 10.1%              |
| 2025 Q1 | 60,806,464   | 16,536              | -80,318                       | \$37.77M              | 10.5%              |

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

|         | Absorption<br>Units | Absorption<br>Units 12<br>Months | Market<br>Asking Rent<br>Growth 12<br>Months | Market<br>Asking<br>Rent/Unit | Market<br>Effective<br>Rent/Unit | Vacancy<br>Rate |
|---------|---------------------|----------------------------------|----------------------------------------------|-------------------------------|----------------------------------|-----------------|
| 2026 Q1 | 62                  | 201                              | 2.7%                                         | \$2,058                       | \$2,035                          | 4.5%            |
| 2025 Q1 | 283                 | 867                              | 4.1%                                         | \$2,004                       | \$1,991                          | 3.3%            |

|         | Inventory Units | Net Delivered Units | Net Delivered Units<br>12 Mo | Market Cap Rate |
|---------|-----------------|---------------------|------------------------------|-----------------|
| 2026 Q1 | 64,688          | 42                  | 963                          | 7.5%            |
| 2025 Q1 | 63,725          | 207                 | 828                          | 7.4%            |

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

|         | Net Absorption<br>SF | Net Absorption<br>SF 12 Months | Market Rent<br>Growth 12<br>Months | Market Rent/SF | Vacancy Rate |
|---------|----------------------|--------------------------------|------------------------------------|----------------|--------------|
| 2026 Q1 | -136,207             | -546,406                       | 0.1%                               | \$20           | 3.6%         |
| 2025 Q1 | -144,512             | 17,176                         | 4.0%                               | \$20           | 3.0%         |

|         | Inventory SF | Market Cap Rate | Total Sales Volume | Transaction Sale<br>Price/SF |
|---------|--------------|-----------------|--------------------|------------------------------|
| 2026 Q1 | 101,324,210  | 7.8%            | \$75.91M           | \$179                        |
| 2025 Q1 | 101,248,283  | 7.7%            | \$96.96M           | \$120                        |

4. Industrial

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

|         | Net Absorption<br>SF | Net Absorption<br>SF 12 Months | Market Rent<br>Growth 12 Mon.. | Market Rent/SF | Vacancy Rate |
|---------|----------------------|--------------------------------|--------------------------------|----------------|--------------|
| 2026 Q1 | 341,840              | 526,469                        | 5.2%                           | \$11           | 4.8%         |
| 2025 Q1 | -320,784             | 3,290,605                      | 4.8%                           | \$11           | 5.0%         |

|         | Inventory SF | Net Delivered<br>SF | Net Delivered<br>SF 12 Months | Market Cap<br>Rate | Total Sales<br>Volume |
|---------|--------------|---------------------|-------------------------------|--------------------|-----------------------|
| 2026 Q1 | 171,958,238  | -211,487            | 160,195                       | 7.8%               | \$197.35M             |
| 2025 Q1 | 171,798,043  | -360,639            | 3,887,255                     | 8.3%               | \$30.87M              |

Sources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

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